

APA Group

APA Group Investor Day Lifecycle of pipelines -Technical presentations

14 November 2013 Sydney

Disclaimer



This presentation has been prepared by Australian Pipeline Limited (ACN 091 344 704) the responsible entity of the Australian Pipeline Trust (ARSN 091 678 778) and APT Investment Trust (ARSN 115 585 441) (APA Group).

Summary information: This presentation contains summary information about APA Group and its activities current as at the date of this presentation. The information in this presentation is of a general background nature and does not purport to be complete. It should be read in conjunction with the APA Group's other periodic and continuous disclosure announcements which are available at www.apa.com.au.

Not financial product advice: Please note that Australian Pipeline Limited is not licensed to provide financial product advice in relation to securities in the APA Group. This presentation is for information purposes only and is not financial product or investment advice or a recommendation to acquire APA Group securities and has been prepared without taking into account the objectives, financial situation or needs of individuals. Before making an investment decision, prospective investors should consider the appropriateness of the information having regard to their own objectives, financial situation and needs and consult an investment adviser if necessary.

Past performance: Past performance information given in this presentation is given for illustrative purposes only and should not be relied upon as (and is not) an indication of future performance.

Future performance: This presentation contains certain "forward-looking statements" such as indications of, and guidance on, future earnings and financial position and performance. Forward-looking statements, opinions and estimates provided in this Presentation are based on assumptions and contingencies which are subject to change without notice, as are statements about market and industry trends, which are based on interpretations of current market conditions.

This presentation contains such statements that are subject to risk factors associated with the industries in which APA Group operates which may materially impact on future performance. Investors should form their own views as to these matters and any assumptions on which any forward-looking statements are based. APA Group assumes no obligation to update or revise such information to reflect any change in expectations or assumptions.

Investment risk: An investment in securities in APA Group is subject to investment and other known and unknown risks, some of which are beyond the control of APA Group. APA Group does not guarantee any particular rate of return or the performance of APA Group.

Not an offer: This presentation does not constitute an offer, invitation or recommendation to subscribe for or purchase any security.





Kevin Lester – Infrastructure Development Mark Fothergill – Infrastructure Development Edwin De Prinse - Transmission Operations

APA Group Investor Day 2013 → 3

Agenda

- Pipeline construction
 - Kevin Lester Group Executive Infrastructure Development
- Pipeline expansion
 - Mark Fothergill GM Infrastructure Strategy and Engineering
- Pipeline operations
 - Edwin De Prinse GM Transmission Operations









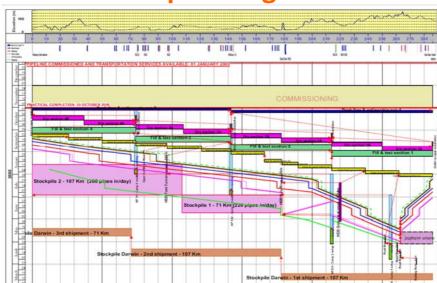
Pipeline construction

- Construction planning
- Activities during construction
- Special crossings
- Restoration
- Pipeline easements
- Pipeline integrity



APA Group Investor Day 2013 \rightarrow 5

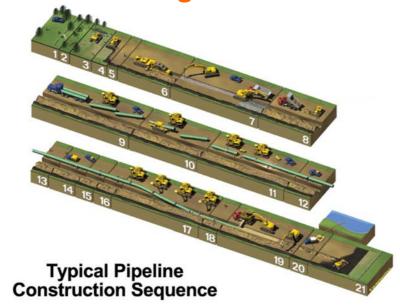
Construction planning







Activities during construction



- 1) Survey and Staking

- 1) Survey and Staking
 2) Clearing
 3) Front-End Grading
 4) ROW Topsoil Stripping
 5) Restaking Centerline of Trench
 6) Trenching (wheel ditcher)
 7) Trenching (rock)
 8) Padding Trench Bottom
 9) Stripping Pipe

- s) Padoing French Bottom
 9) Stringing Pipe
 10) Field Bending Pipe
 11) Line-Up, Initial Weld
 12) Fill & Cap, Final Weld
 13) As-Built Footage
 14) X-Ray Inspection, Weld Repair
- 15) Coating Field Welds

- 15) Coating Field Welds
 16) Inspection & Repair of Coating
 17) Lowering Pipe in to Trench
 18) As-Built Survey
 19) Pad, Backfill, Rough Grade
 20) Hydrostatic Testing, Final Tie-In
 21) Replace Topsoil, Final Clean-Up,
 Full Restoration

APA Group Investor Day 2013 → 7

Activities during construction



Pipe unloading

Clearing

Pipe stringing



Pipe bending

Welding

Non-destructive testing

APA Group

Activities during construction

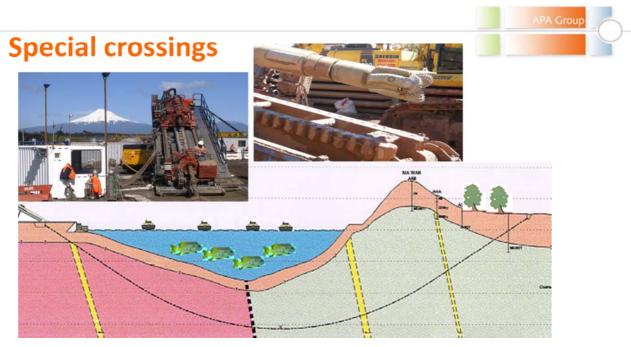


Gritblasting Joint coating Trenching Padding



Lower in Backfill & Restoration Hydrotesting

APA Group Investor Day 2013 → 9





Restoration



Existing Easement

Construction of looped pipeline

After restoration

APA Group Investor Day 2013 \rightarrow 11

Pipeline easements

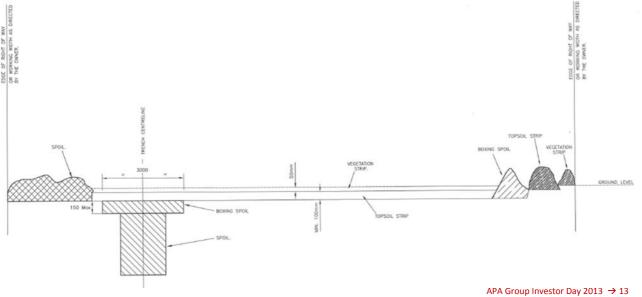


- Licenses only issued when key approvals and all landowner agreements in place
- Ability to compulsorily acquire easement
- Easements typically 25 metres wide
 - Easements generally exist infinitum
 - Access to easements by others only by agreement
 - Expansion by looping easily accommodated where easement exists
 - Can generally negotiate additional temporary or working space
 - Above ground facilities on APA owned land









Pipeline integrity

- Design, construction and operations to relevant standards
- 50 80 year design life
- Factory applied coatings
- Joint coating to complement factory coating
- Coating drainage tests
- Weight coating and concrete slabbing
- Corrosion prevention
- Pipeline inspection and maintenance
- Pipeline corridor management and surveillance







APA Group Investor Day 2013 \rightarrow 14

APA Group



APA Group Investor Day 2013 → 15

Pipeline expansion

- Capacity and project registers
- Expansion options
 - Add compression
 - Increase maximum operating pressure
 - Looping a pipeline
 - In-pipe storage
- Creating a bi-directional pipeline
- Benefits of east coast grid
- Efficient design case studies
 - Roma Brisbane Pipeline
 - Victorian Transmission System

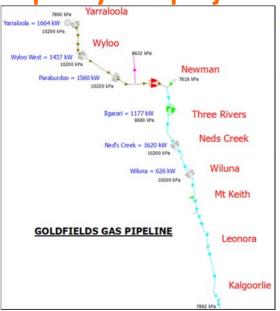


How to get more through your assets





Capacity and project registers



- Identify customer requirements including level of service flexibility
- Capacity determination
 - Pipeline modelling platforms
 - Validation and tuning of simulations
- Project cost and schedule register
 - Extensive knowledge of cost and scope for pipeline, compressor and end-of-line facilities
 - Standard design for common compressor station (schedule and cost)
 - National business model

APA Group Investor Day 2013 → 17

Expansion - add compression

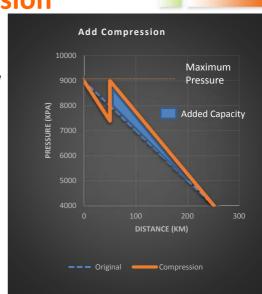
- Compression takes low pressure gas and lifts it back to a high pressure
- Compressor power is sized to cover both the flow and required pressure lift

Example of compression:

250km pipeline with compressor installed at the 50km point

Inlet pressure is 9,000kPa and customer delivery pressure is 4,000kPa

As the flowrate increases, the pressure along the pipeline falls more quickly, requiring re-pressurisation en-route





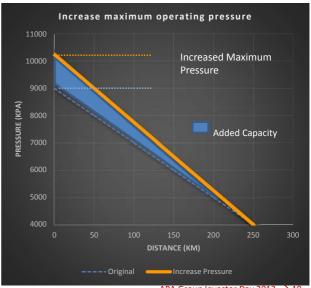
Expansion - increase operating pressure

 If the pipeline and associated facilities are appropriately pressure rated, the operating pressure of the pipeline can be increased

Example of increased pressure:

250km pipeline. Inlet pressure is increased to 10,300kPa from 9,000kPa with a customer delivery pressure of 4,000kPa

Avoids compression, as the pressure at 50km point is at the old maximum pressure



APA Group Investor Day 2013 🗦 19

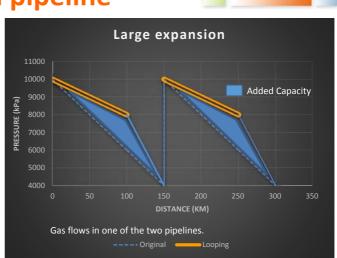
Expansion - looping a pipeline

 For larger expansion projects, the optimum capex solution is looping

Example of looping expansion:

250km pipeline with one existing mid-line compressor. Inlet pressure 10,000kPa and customer delivery pressure is 4,000kPa

The flowrate has increased, in the looped sections we have a lower pressure loss along the pipeline, whilst the un-looped (blue) sections have much higher pressure loss





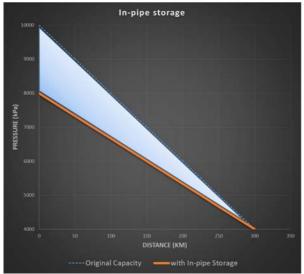
In-pipe storage- swapping throughput

to storage

- In-pipe storage is achieved by allocation of some throughput services to a storage service
- Customer typically has complete flexibility over their withdrawals and in-pipe storage level

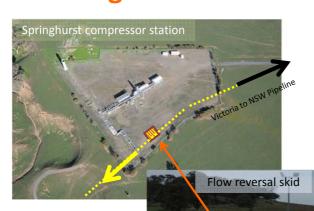
Example peaking power station:

250km pipeline with a peaking power station using a 50TJ gas storage contract

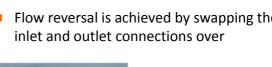


APA Group Investor Day 2013 → 21

Creating a bi-directional pipe



- 2012: automated functionality was added Springhurst compressor station (built 1999) on the Victoria / NSW pipeline, to provide remotely controlled flow reversal
- Flow reversal is achieved by swapping the





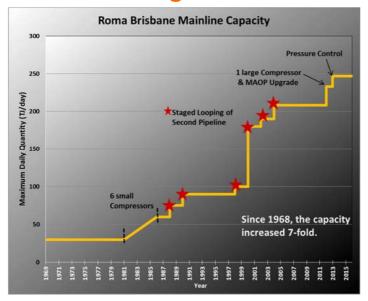
Benefits of the east coast grid

- Roma Brisbane pipeline converted from flow control to pressure control.
 - Pressure control maintains a constant high pressure at Wallumbilla which results in an increase in the firm throughput capacity of the RBP
- Storage services can be relocated from congested pipes to adjacent less congested pipes
- APA has improved control over system line pack. Previously "point-to-point" pipelines had their line pack controlled by shippers' nominations
- Reduction in operating expenses as compression usage can be optimised by maintaining high pressures in congested pipes
- Improved sustainability performance due to reduced greenhouse gas emissions from compressors
- Higher reliability due to reduction on compression usage

APA Group Investor Day 2013 → 23

APA Group

Efficient design - Roma Brisbane Pipeline



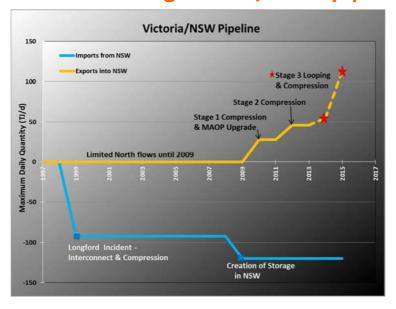




APA Group Investor Day 2013 \rightarrow 24



Efficient design – VIC / NSW pipeline







APA Group Investor Day 2013 \rightarrow 25



Gas transmission Operations Edwin De Prinse General Manager Transmission Operations



Gas transmission operations

- Scale of our operations
- What it takes to manage and operate a pipeline
- Operating the east coast grid

APA Group Investor Day 2013 → 27

Understanding the scale







0.415<mark>GJ</mark> or 0.000415<mark>TJ</mark>







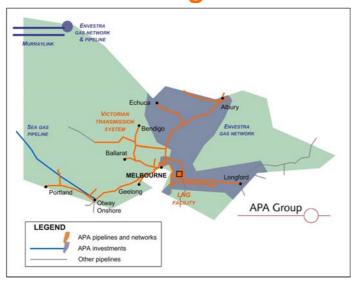




1 LNG tanker = 16 tonnes

APA Group Investor Day 2013 \rightarrow 29

Understanding the scale





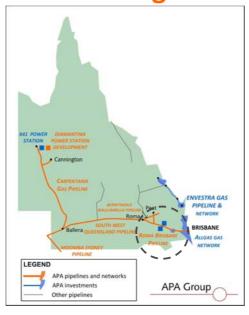
In VIC on a cold day, up to 1,200TJ/day is transported through our pipelines

As much as

- ▶ 1,600 LNG tankers or
- > 3 million BBQ bottles per day



Understanding the scale



In QLD on the RBP we can deliver over 220 TJ/day

over 275 LNG tankers driving into Brisbane

APA Group Investor Day 2013 → 31

Compressors

- Increase the throughput and capacity of pipelines
- 300 kW compressors at Iona
 9,860 KW units being installed at Moomba and Wallumbilla
- 87 compressor units
- Total horsepower of 244,000 kW







Compressors





- Each Moomba compressor unit has the horsepower of 50 Falcons or Commodores per unit
- 3 new compressors at Moomba, has the combines horsepower of 150 Falcons or Commodores

APA Group Investor Day 2013 → 33



What it takes to operate a pipeline

- Capital intensive business
- For every \$100M capital, for simple pipeline, ops costs of 1-3% of overall capital
- Annual SIB capital usually less than 1%
- Management and operations include:
 - Maintain the buried pipe
 - Maintain compressors
 - Operate, manage flows and monitor it 24 x 7
 - > Technical support

- Measurement, billing and invoicing
- Emergency response preparedness
- Finance, administration & other support



SIB capex

- Pipeline SIB budget is for
 - Aged or worn out components
 - Parts where spares are no longer available
 - Upgrade older control systems
 - Corrosion protection equipment
 - Plant and motor vehicles
 - Pigging and pipeline inspection
- Typically older pipelines require more SIB capex

APA Group Investor Day 2013 \rightarrow 35



Maintenance

- Computerised maintenance management system
 - Generates work orders and records what and when maintenance was done
- Driven by
 - Codes and legislation
 - Safety and operating plans and safety cases
 - Asset management plans
 - Vendor recommendations for itemised plant



Control Room

- Control rooms operate and oversee the pipelines
- Plant and Equipment
 - Start and stop compressors
 - Manage flows
 - Monitor alarms
 - Initiate response
 - Manage line pack and metering issues
- Personnel
 - Issue Field Work Permits
 - Oversee travel in outback areas
 - Field maintenance interaction
- Response
 - After hours response



APA Group Investor Day 2013 → 37

Pipeline maintenance

- Compressors
 - Turbines and reciprocating
 - Periodic and breakdown maintenance
- Meter stations
 - Meters, gas chromatographs, pressure regulators
 - Periodic calibration of gas measurement equipment, and respond to anomalies
- Main line valves
 - Routine testing and surveillance
- Buried pipeline
 - Corrosion protection systems
 - Needs to be tested and monitored to ensure adequate protection levels are maintained
- Just like a car, needs routine maintenance to maintain reliability
- Don't over or under service
 - Cost vs reliability









In-line inspection and repair

- Inspection device is put into pipeline
- Data is retrieved





- Field crews excavate live pipeline
- Effect repairs "live", no interruption to flow

APA Group Investor Day 2013 \rightarrow 39

Emergency response

Two stage response

- Initial response
 - Make safe
 - Public
 - Assess
- 2. Secondary is repair
 - Welded sleeves
 - Clamp on fittings
 - Welded repair
 - Replacement damaged pipe

Preparedness and exercises







APA Group Investor Day 2013 \rightarrow 40



...and doing it safely

- To deliver a zero harm work environment through alignment of HSE processes, mindsets and capabilities
- To ensure compliance with the HSE aspects of ASX Principle 7 (Recognise and Manage Risk)
 - Identify, assess, monitor and manage risk
 - Identify material changes to the company's risk profile



- Identify and analyse HSE RISKS
- Determine the best **CONTROLS** to prevent risk realisation, or mitigate realised consequences.
- Provide ASSURANCE to the Board, Executive and business that HSE risks are controlled to as low as reasonably practicable level via audit and reporting

APA Group Investor Day 2013 → 41

Benefits of scale

- East coast grid operating as one system
- Gas flows multiple ways on some pipelines
- Recent benefits
 - Pressure control on Roma Brisbane Pipeline
 - Increased flexibility with field personnel
 - Scale of systems and processes
 - Spare parts holding
 - Buying power with suppliers







Summary

- Reliable operations
- In-house expertise
- Benefits of scale
- Key focuses
 - Cost effectiveness
 - Reliability
 - Safety

APA Group Investor Day 2013 → 43



For further information contact

Chris Kotsaris – Head of Investor Relations and Communications, APA Group

Tel: +61 2 9693 0049

E-mail: chris.kotsaris@apa.com.au

or visit APA's website

www.apa.com.au

Delivering Australia's Energy